Quinso Production on SAP S/4HANA

Creating value for Production Companies

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Quinso Production on SAP S/4HANA

With the SAP S/4HANA Cloud, public edition, you get a ready-to-run cloud ERP system that offers you the latest innovations and the cost-effectiveness of the cloud with a comprehensive range of functions. SAP S/4HANA Cloud, public edition, is the main component within the 'GROW with SAP' offering. Current trends and challenges on the market at all times, always in view.

Thanks to the standardized system architecture in the public cloud, you can achieve lower total cost of ownership and direct access to continuous innovations. Our solution offers a Public Cloud ERP system with industry-specific functions. The solution is based on the GROW strategy of SAP and provides you with the best possible support for your business transformation.

Quinso Production – our industry solution for the manufacturers of the future!

Faster, more individual, more intuitive – this is what the manufacturer of the future needs to fulfill the wishes of customers. More and more, the production of machines, tools, components, products and consumables need to meet specific customer requirements. This product individualization is taking on a new importance.

With Quinso Production on SAP S/4HANA, you receive a preconfigured cloud-based ERP solution for manufacturing in the SME sector. With our industry solution, based on the SAP S/4HANA 'best practices', we offer industry-specific functions and integrated processes. The Quinso Add-ons enables manufacturers extended functionality from topfloor to shopfloor.

With Quinso Production on SAP S/4HANA, you can become an intelligent, sustainable and adaptive company.

The added value for you:
- Introduction at a fixed price and fixed scope.
- A complete, native SaaS ERP solution with all the advantages of the public cloud.
- The fastest route to innovation and low TCO
- Through the use of standardized 'best practices', a short project duration can be realized.
- Low operating costs and low maintenance costs, will lead to a lower IT budget. This gives you more investment opportunities for other IT projects.
- Process-oriented interface and easy handling.
- By providing the software as a service (SaaS), you receive regular updates. System maintenance and backups are supported by SAP and are part of the SaaS solution.

Scope of services: with Quinso production on SAP S/4HANA, you receive a pre-configured ERP solution in the cloud. The end-to-end processes, based on the SAP Best Practices, are:

Distribution (OrdertoCash)
- **Warehouse sales**
- **Sales order processing**
- **Scheduling agreement processing**
- **Third-party order processing**

Production planning (PlantoProduce)
- **Production**
- **Material requirements planning**
- **Capacity planning**

Materials management (ProcuretoPay)
- **Procurement**
- **Inventory management**
- **Central purchasing**

Finance and controlling (RecordtoReport)
- **Accounting and financial statements**
- **Cost center accounting**
- **Product costing**
- **Cost unit accounting**

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Quinso Production on SAP S/4HANA

The challenges

The digital transformation will be an enormous disruption for the business world. Especially in the manufacturing industry must be produced quickly and flexibly in order to be able to fulfill the wishes of customers.

This often presents medium-sized companies are faced with major technical challenges to be always up to date. Companies must shape this change in such a way that they stand out from their competitors and are fit/ready for the future.
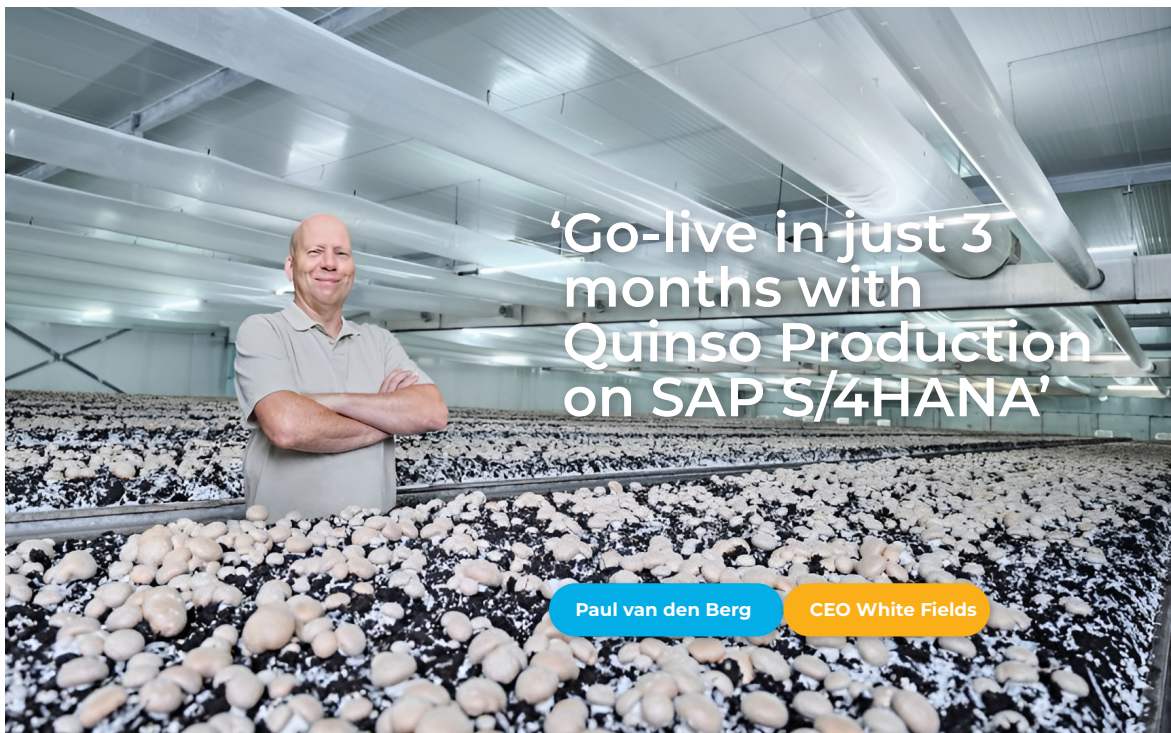
- Short product life cycles
- Shorter delivery times
- Capital tied up in stock
- Price pressure
- Difficult onboarding due to user-unfriendly interfaces
- Delayed analysis and more difficult access to reliable key figures
- Different hosting and service providers, many different contractual partners

The highlights

Thanks to the standardized system architecture in the SAP S/4HANA Cloud, public edition, you create lower overall operating costs on the one hand and direct access to continuous innovations.

With Quinso Production on SAP S/4HANA, we offer an ERP system with industry-specific functions and enable a guided implementation.

- Preconfigured ERP system for manufacturing
- Precisely tailored to the process requirements of the industry
- High level of investment protection through SAP standard processes
- Flexible monitoring and evaluation functions including dashboards and graphics
- User-friendly and intuitive user interface

'Go-live in just 3 months with Quinso Production on SAP S/4HANA'

Paul van den Berg   CEO White Fields

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Starter package
with unique add-ons

Especially for production companies, we have put together a starter package with a fixed set of 'best practices' and licenses. This package has a short implementation time of 16-20 weeks and a competitive fixed price for implementation and go-live support.

As an extension of the starter package, we from Quinso have developed 3 additional solutions

especially for production companies: Quinso MES (QMES), Quinso SCAN (QSCAN) and Quinso MONITOR (QMONITOR).

Add-ons that run on the Business Technology Platform (BTP) and make your business even more efficient. If desired, we can individualize the package to your requirements.

Starter package

- **Cloud ERP-System SAP S/4HANA Public Cloud**

- **'Best practices' for the production industry**

- **Complete support for overall processes including:**
  - **Distribution**
  - **Material Management**
  - **Production Planning**
  - **Finance & Control**

- **Business Technology Platform (BTP)**

- **Starting from 15 users**

Excluding interfaces

Add-ons on BTP

QMES

QSCAN

QMONITOR

See next page for more details

Implementation & Go-live Support

From
€ 189.500

SAP Licenses monthly subscription

From
€ 7.350

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Starter package with unique add-ons

QMES

QMES is a complete MES package (Manufacturing Execution System) integrated with Quinso Production on S/4HANA. An end-to-end solution between office and shop floor. Orders can be sent directly to an operator or PLC, automating the entire process. Benefits of QMES:

- Reduce downtimes of your machines
- Reduce waste and achieve your sustainability goals
- Ensure compliance with laws and regulations (Track & Trace)
- Reduce production costs through optimal utilization of your machinery
- Very user-friendly user interface for operators
- Includes hands-on training of QMES

From € 69.000

QSCAN

Speed is essential in a warehouse. Quinso designed QSCAN, a mobile application that uses RF scanning to support and optimize various warehouse processes. Consider inbound and outbound operational processes. Benefits of QSCAN:

- The app is fully configurable
- Only relevant user data on the screen
- Increases labor productivity and lowers error rates
- Works on any mobile warehouse scanner
- Fully aligned with EWM's best practices

From € 9.500

QMONITOR

Understanding errors within interfaces are key to being able to resolve problems quickly. This app provides that insight. Benefits of QSCAN:

- Better control over your interfaces (higher availability)
- Full route of the interface visible
- Easy search by material, Idoc and item numbers
- Messages visible in each log
- Faster and more focused troubleshooting

From € 4.500

Click for more information